

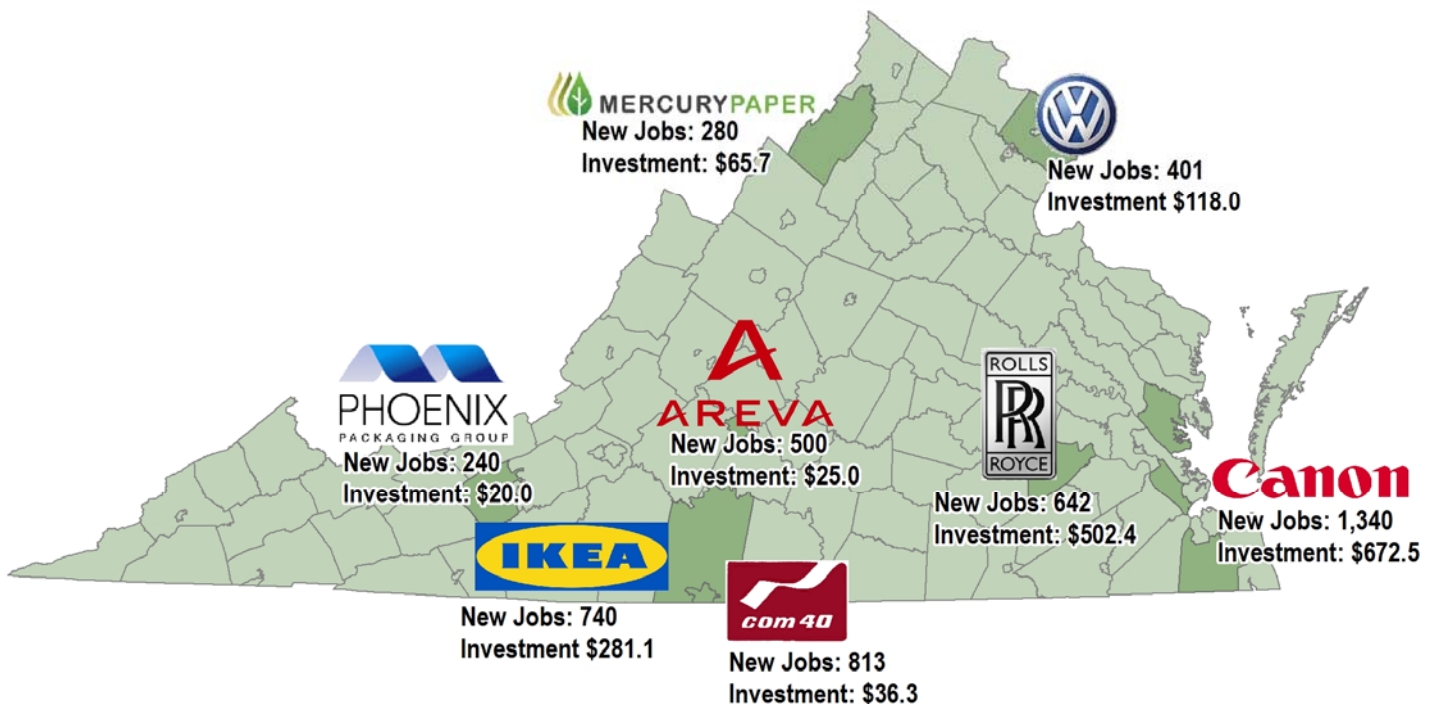
Benefits of International Investment

The Commonwealth of Virginia was founded as a trading company in 1607 and ever since, has prided itself in successfully embracing the global economy. Realizing the importance of international investment into the state, Virginia continues to offer a unique combination of resources that have helped businesses prosper from around the world.

More than 700 internationally owned businesses from 45 countries operate in Virginia, employing over 160,000 people. In the past 10 years, international companies have announced more than 34,000 new jobs and \$5.6 billion in investment in the Commonwealth. These companies contribute to the state’s economy by enhancing international trade. In 2010, sales of international goods and services from Virginia to the world topped \$28 billion. Internationally owned firms in Virginia are often significant exporters of locally made products.

Internationally owned companies diversify Virginia’s economy, enhance the state’s culture, and introduce new technologies and advanced manufacturing techniques. Announcements of international companies locating to or expanding in Virginia from 2006-2010 include:

Selected International Announcements*

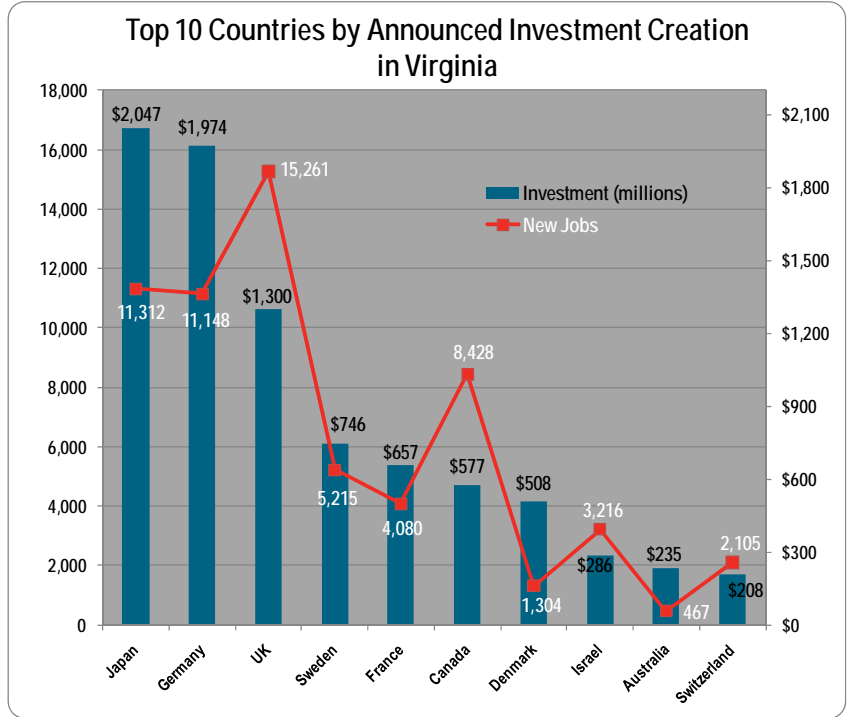


*Investment figures in millions; jobs and investment totals are cumulative and statewide between the years 2006 and 2010

Summary of International Investment in Virginia

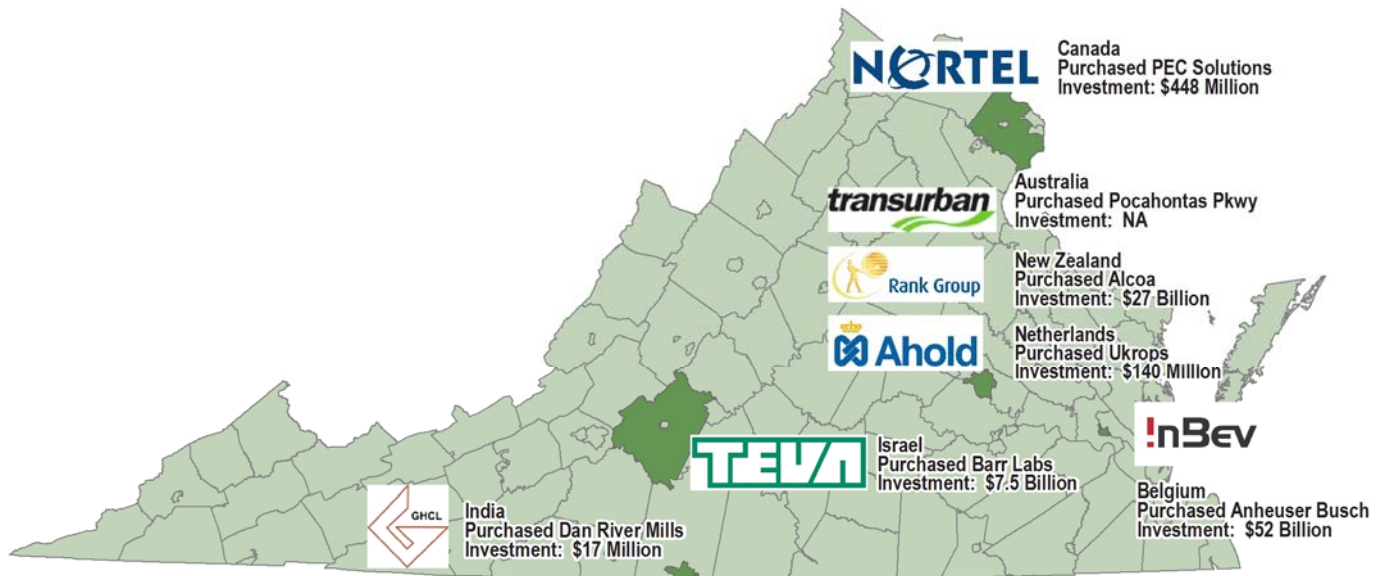
The top 10 countries, in terms of their investment creation in Virginia, are responsible for announcing more than \$8.5 billion in investment and 62,500 new jobs since 1980.

In addition to success in attracting greenfield and expansion investments, the Commonwealth has benefitted from the acquisition of several Virginia businesses by international companies.



Source: Virginia Economic Development Partnership, Announcements Database, 1980 - June 2011 data

Selected Merger and Acquisition Announcements



Resources

The Virginia Economic Development Partnership (VEDP) understands the complex requirements of the site selection and relocation process and offers years of experience to make your site selection project run smoothly. VEDP provides the resources you need to make the most informed decision in a timely and productive manner. Services provided by VEDP are free and include:

- Confidential site selection assistance
- Tailored research of suitable land, buildings, labor availability
- Assistance with private sector business partners such as legal, accounting, finance, human resources, and merger and acquisition specialists
- Coordination with government agencies for permitting, workforce training programs, etc.
- Incentive packages for qualifying international investors

To learn how VEDP can help you succeed in North America, contact one of our International Investment Managers:

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Please also visit the “Frequently Asked Questions” section on our website, www.yesvirginia.org/international/